Report To Our Community

FEEDING THE PROGRAMS THAT FEED THE HUNGRY.

2020
2020 was a year unlike any other – filled with unprecedented demands and challenges. However, one constant was the incredibly generous support from all of you, our friends and neighbors. Throughout New Hampshire and beyond, we saw your support in the form of extraordinary selflessness. Even though we couldn’t physically be together, you had our back through donations, calls, cards, meals, and so much more. The generosity of our community is something we have always been in awe of, and we were humbled by the amazing ways NH came together for those struggling with food insecurity during the pandemic. Your support was critical to our efforts throughout 2020 and continues to be as we contend with COVID’s lasting impact.

Here are a few of the many ways you helped us further our mission in 2020:

**Elimination of Shared Maintenance Fees**
As a result of the incredible generosity of our friends and neighbors in 2020, the NH Food Bank was able to achieve a long-time goal. As of June 1, 2021, shared maintenance fees for our approximately 400 partner agencies were eliminated. This will save our agencies – like food pantries, soup kitchens, emergency shelters, school programs, senior programs and more a combined $400,000 each year, allowing them to better focus on meeting their communities’ needs.

**New Hampshire National Guard Assistance**
We are eternally grateful to the men and women of the New Hampshire National Guard! We could not have accomplished all that we did in 2020 without their incredible support. They stepped in to offer relief to our organization when using our wonderful volunteers was no longer an option. From the beginning of April through July, the members of the New Hampshire National Guard worked tirelessly sorting incoming food, distributing directly to those in need at our mobile food pantries, helping in our production garden, packing 3,000 snack bags for WMUR’s “Pack a Pack”, prepping and cooking thousands of meals for our neighbors in need in our production kitchen and so much more. We are forever grateful to each of them for their time and commitment.
...but closer than ever

Establishing a Drive-Thru Mobile Food Pantry Model

With logistical assistance from the New Hampshire National Guard, the NH Food Bank established a drive-thru mobile food pantry model in 2020 as a safe and effective way of distributing food directly to our neighbors in need. From March to December 2020, the Food Bank hosted 71 mobile food pantries across the state distributing more than 1.8 million pounds of food to approximately 30,000 households. This is nearly six times the number of mobile food pantries we had typically held annually prior to the pandemic.

“Project Community: New Hampshire Together from Home”

When WMUR partnered with iHeartRadio to host a live special event to help support the NH Food Bank during the COVID-19 crisis, we couldn’t have imagined what a profound impact it would have on our organization. The fundraiser, which included NH celebrities, musicians, athletes and more, resulted in our ability to provide approximately 3,650,146 meals to those in need in New Hampshire during a time of great uncertainty and unprecedented demand. We are so thankful for WMUR, iHeart Radio and all those who generously gave and participated in this fundraiser.

Special thanks to: WMUR, iHeartRadio, Erin Fehlau, Sean McDonald, Greg Kretschmar, Adam Sandler, Seth Meyers, Adam Ezra Group, Jordan Tirrel-Wysocki, Mikaela Shiffrin, Matt Bonner, Matty Cardarople, Fritz Wetherbee, Alex Preston, Juston McKinney, Jimmy Dunn, Recycled Percussion, Ken Burns, Evelyn Cormier, Tom Bergeron, the "Greg and the Morning Buzz" crew, Gary Hoey, Victoria Arlen, Ryan Day, Ryan Griffin, Máiréad Nesbitt, Mike O'Malley, the WWE’s Triple H, Sully Erna, and so many more!
**Culinary Job Training Kitchen Perseveres**

Despite not having as many students and volunteers due to a temporary pause in programming to help limit the spread of COVID-19, our Culinary Job Training Kitchen increased the NH Food Bank’s available meal inventory from around 7,000 meals a week to about 35,000. Our culinary team was also called upon several times to provide immediate meal replacement for nursing homes whose staff were ordered to quarantine. These orders covered two meals a day for two weeks at a time. Thanks to your generous support of our programs, we continue to be able to meet these challenges.

**Your Cards, Calls, and Creativity**

Your support came in many forms – that included cards, calls, meals, and creative fundraisers, which inspired and humbled us all. We received heartwarming notes from NH residents - kids and adults alike – from all corners of the state wanting to make a difference in the lives of their neighbors who were struggling. We saw art projects that turned into incredible fundraisers, virtual races that raised thousands, car shows that became literal food drives, socially distanced holiday strolls, drive-in movie food drives and so many other ways we were able to come together virtually and at a distance.

Oliver painted inspirational rocks for his neighbors and raised $1,500 for the Food Bank – that's 3,000 meals!
Nancy and the NH Foodbank Team,

We have watched over the last eight or nine months as people around the world have been affected in numerous ways by this pandemic. Some businesses and families have been affected more so than others. Though we certainly didn’t know what the future held, we know that at the end of 2020, we are fortunate enough to be able to help those that need it most. We hope that this donation in this critical time allows you to reach further into the communities (and families) that need it most.

Lastly, there is no need for recognition – we just want your team to know how grateful we are for your hard work, and we want them to know that when it matters most, our company and family will be here for you. All the best and in hopes of a brighter 2021 ahead.

Sincerely,
Samantha

To: Nancy, Melissa and The NH Foodbank,

I am a 7th grader who has been saving loose change for 2 years to donate to a charity.

It just so happens it coincides with a community project I need to do for my 7th grade class.

I wanted to do something that would help with the covid pandemic and chose this charity.

It makes me feel great to be helping others.

Sincerely,

Samantha

Dear Staff members,

My name is Amelia and I go to the 6th grade at the Jennie O. Bixbe Elementary. I just would like to thank everyone out in the district for helping out in this outbreak/crisis. You guys are very helpful to people in need.

Thank you,

Amelia
In New Hampshire

1 in 9
MEN, WOMEN AND CHILDREN ARE FOOD INSECURE

12%
OF CHILDREN ARE LIVING IN FOOD INSECURE ENVIRONMENTS

We Provide To
MORE THAN
PARTNER AGENCIES (FOOD PANTRIES, HOMELESS SHELTERS, SOUP KITCHENS, CHILDREN’S PROGRAMS, SENIOR CENTERS AND MORE) ACROSS NH.
APPROXIMATELY
OF FOOD DISTRIBUTED BY PARTNER AGENCIES COMES FROM THE NH FOOD BANK.

Our Mission

The Mission of the New Hampshire Food Bank is to feed hungry people by soliciting and effectively distributing grocery products and perishable foods, and offering innovative programs through a statewide network of approved agencies; by advocating for systemic change; and by educating the public about the nature of, and solutions to, problems of hunger in New Hampshire.

2021 Goals

• Continue to build capacity for the North Country to provide greater access to nutritious foods for our northern neighbors.

• Expand the NH Feeding NH program to provide more local, nutritious, fresh products from NH farmers to our partner agencies to help ensure everyone has access to enough healthy food.

• Launch the Medically Tailored Meals program to provide nutritionally appropriate foods to help heal and nourish people recovering from surgery or managing a chronic disease.

• Implement a nutrition policy with all of our partners and provide on-going training to measure the benefits and increase of distribution of Foods to Encourage.
## A look at 2020

### Financial Snapshot

**Fiscal Year Ended March 31, 2021**

#### Support & Revenue

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<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Food in-kind</td>
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<tr>
<td>Program Fees</td>
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<tr>
<td>Grants, Contracts &amp; Contributions</td>
<td>$19,231,609</td>
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<tr>
<td><strong>Total Support &amp; Revenue</strong></td>
<td><strong>$37,629,059</strong></td>
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#### Expenses

<table>
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<tr>
<th>Description</th>
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<tbody>
<tr>
<td>Program</td>
<td>$26,152,136</td>
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<tr>
<td>Management &amp; General</td>
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<tr>
<td>Fundraising</td>
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<td><strong>Total Expenses</strong></td>
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<tr>
<td>Net Investment Income</td>
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<tr>
<td>Change in Net Assets</td>
<td>$10,583,647</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$16,914,101</strong></td>
</tr>
</tbody>
</table>

### Volunteering

- **15,555** Volunteer Hours in 2020
- **$423,096** Volunteer Dollar Value
  
  = Equivalent of 7.5 full-time employees

### Culinary Job Training Program

- **152,655** meals produced for after school programs and other partner agencies
- **133,070** meals distributed

### SNAP

- **90** applications
- **$55,769** benefits
- **$85,884** local economic impact

### Cooking Matters® NH

- **45** signature course participants in 2020
- **431** Cooking Matters at Home Workshop participants
- **187** Cooking Matters at the stores participants*

*Due to COVID-19, all in-person courses moved online in March 2020. Statistics reflect both online and in-person participants.

### Total Food Distributed

- **14,768,993** Total Meals
- **2,933,427** LBS OF PROTEIN DISTRIBUTED
- **3,885,199** LBS OF PRODUCE DISTRIBUTED

### Total Net Assets

- **$16,914,101**

### Cooking Matters® NH Impact

- **17,722,792** Total pounds of food distributed to those in need in NH in 2020.
NEW HAMPSHIRE FOOD BANK ADVISORY COMMITTEE

John Dumais  
NH Grocers Association, Chair

Lisa Drake  
Stonyfield

Robert Gossett,  
Gossett Consulting LLC, Trustee

Christine Grenier  
Citizens Bank

Pauline Ikawa  
Retired

Michael McLean  
McLane Middleton

Robert Omberg  
Comcast

Carl Provencher  
Hannaford

Rev. Thomas Steinmetz  
Our Lady of the Cedars  
Melkite Church, Trustee

Abby Tucker  
Wadleigh, Starr and Peters

Joanne Ward  
NH House of Representatives  
Rockingham County District 19

Larry Young  
Shaw’s Supermarket

Thomas Blonski  
Catholic Charities NH

Dominique Rust  
Catholic Charities NH

Eileen Liponis  
NH Food Bank

Nancy Mellitt  
NH Food Bank

Dennis Gichana  
NH Food Bank

HOW WE WORK

The NH Food Bank supplies millions of pounds of food annually to more than 400 partner agencies, including food pantries, homeless shelters, soup kitchens, children’s programs, senior centers and more. In turn, these agencies provide hunger relief to those suffering from food insecurity throughout the state.

For a complete list of partner agencies, please visit www.nhfoodbank.org